



# Economic Development Services Helping Pave the Way for California Businesses



Whether your business is encountering challenging detours, on the verge of expanding, or looking to relocate to Southern California, Economic Development Services (EDS) can help steer you in the right direction. Since our inception in 1992, we've retained, expanded, and/or attracted just over 300,000 jobs in our service territory—accounting for \$937 million in new revenue.\* So we're ready to provide the guidance you need to navigate the California business climate.

**Our EDS team offers one-on-one, specialized consulting for retention, attraction, and expansion services at no cost to you.** Once we assess your unique business issues, we will develop a package of incentives, tools, programs, and cost-effective services that can reduce your cost of doing business in California—putting you in the driver's seat. Plus, we'll connect you with our city, county, state, and local partners who can provide the additional services you may need.

## Resources and Tools to Help You Navigate All That California Has to Offer

If your business needs assistance with incentive information, customized training, site selection, permit/regulatory approval, or financing, turn to EDS resources. We can provide information on available financial incentives, workforce training, streamlined permitting and approval processes, development bonds/grants, equipment financing, and long-term financing loans.



### Let Us Help Gauge Your Economic Impact

Want to know the monetary value your company will bring to the local economy?

EDS will run an Economic Impact Analysis (ECIA) report that shows the fiscal impact of your company at the city, county, and state levels.

\*As of April 30, 2015

# EDS Will Help You Map Out the Right Plan for Your Specific Needs

## We Can Help Keep Your Business In California

### If your company:

- Has concerns about the high cost of doing business in California
- Is considering relocating out of state or out of our territory
- Plans to downsize
- Has been or may be acquired or is considering consolidation options
- Has a lease within 12 months of expiring or may be forced to move

## We Can Help You Expand Your Business In California

### If your company:

- Is running out of space
- Has obtained new contracts
- Needs to purchase new equipment
- Is looking to hire
- Has increased energy requirements (i.e., kW/kWh)
- Is considering a new building or site outside of our service territory

## How EDS Can Guide Your Business

### EDS will work with city, county, state, and local partners on your behalf to:

- ✓ Identify areas to cut costs
- ✓ Access California tax credits and exemptions
- ✓ Show you how to increase efficiencies
- ✓ Compare location-related alternatives
- ✓ Help you find a new location
- ✓ Expedite power upgrade and local permits to get a new building ready
- ✓ Streamline permits and approvals
- ✓ Identify and assist you in applying for training dollars
- ✓ Help you obtain financing/access to capital
- ✓ Provide access to equipment loans

Along with other partners, EDS' work allowed Huy Fong Foods to resolve permitting issues and stay in Southern California, keeping more than 150 jobs in the area.



## One Call Puts You On the Road to Success

To learn more, contact an EDS Consultant in your area:

South Bay, Westside,  
Gateway Cities, Orange County

**Tod Sword**  
310-508-2166

Northern regions of  
SCE's territory

**Laurel Shockley**  
213-479-8857

San Bernardino/Riverside Counties,  
San Gabriel Valley Cities

**Michael Curley**  
626-633-4856